

## ANNUAL REPORT

2021-22



United Way of Palm Beach County

### Trustworthy. Efficient. A Champion.



# Ci message from our CEO & BOARD CHAIR



**Laurie George, Ph.D.**President & CEO



**Frank Compiani**Chair, Board of Directors

#### MISSION

To ensure that everyone in

Palm Beach County has access to the

basics: a quality education, a place to live,

financial stability, good medical care, and enough to eat.

Reflecting on the past year brings an immense sense of pride and gratitude for the support United Way of Palm Beach County has received. This year has been filled with remarkable moments of impact and collective change to better serve Palm Beach County residents to enhance the overall quality of life and create opportunities for all.

We received \$4.5 million in federal funding from the Palm Beach County Commissioners under the American Rescue Plan Act (ARPA) to further our hunger relief initiatives. This funding is critical to address hunger relief needs and create sustainable solutions for our community. In partnership with the Palm Beach County Food Bank, these funds will be used to increase food bank capacity with expansion and enhancements to the current food distribution programs, including a commercial kitchen and food processing facility.

United Way of Palm Beach County's Mentor Center, in collaboration with the Palm Beach County Youth Services Department and Children's Services Council of Palm Beach County, launched the Level Up Enhanced Mentoring Program to offer mentorship for youth ages 11 to 19 who are directly involved with or at risk of entering the juvenile justice or dependency system. This program aims to inspire teens and provide opportunities to continue education or career exploration.

As we look forward to the new year, we are enthusiastic and optimistic. We are excited to continue our work, addressing new challenges and creating an even greater impact. Your continued support is crucial in helping us achieve remarkable things to transform our community for the better.

Thank you for being a Community Champion and our partner in impact!

### This group of dedicated leaders and volunteers

make a measurable difference in the lives of those in need.

#### **EXECUTIVE** Committee

#### Frank Compiani, CPA

Board Chair Community Volunteer

#### Kim Jones

Immediate Past Chair Tropical Vibes

#### Rikki Bagatell, Esq.

Legal Counsel Shutts & Bowen LLP

#### **Jennifer Brancaccio**

First Horizon

#### **Christopher Chase**

Campaign Cabinet Chair Truist Bank

#### **Brett Frazee**

Tocqueville Society Chair Member at Large

#### Craig Jenkins, CPA

Treasurer CutisCare LLP

#### **Donald Kiselewski**

Member at Large Florida Power & Light Company

#### Talla McGahee

Member at Large Publix Super Markets

#### Meredith Rollo

Community Impact Committee Chair NextEra Energy, Inc.

#### Joseph B. Shearouse, III

Member at Large Seacoast Bank

#### Lisa Williams-Taylor, Ph.D.

Secretary Children's Services Council of Palm Beach County

#### BOARD Members

#### Mike Bauer

Roger Dean Chevrolet Stadium

#### Adam Bregman, Esq.

Shutts & Bowen LLP

#### Howard Bregman, Esq.

Emeritus Director Howard Bregman P.A.

#### **Donald Byrd**

NTW - National Tire Wholesale

#### **Reverend Pamela Cahoon**

Community Volunteer

#### **Edith Di Francesco**

Carrier

#### **Patric Edmondson**

Modernizing Medicine

#### **Earnie Ellison**

Ellison Consulting Group, LLC

#### George T. Elmore

Emeritus Director Hardrives, Inc.

#### John Fischetti

Community Impact Committee Co-Chair Sikorsky Aircraft

#### John F. Flanigan, Esq.

Emeritus Director Nason, Yeager, Gerson, Harris & Fumero. P.A.

#### John L. Gall, Jr.

Labor Representative Pratt & Whitney, A Raytheon Technologies Company

#### Alan Garcia

Community Volunteer EY

#### **Donna Glenn**

Tocqueville Society Cabinet Chair NCCI

#### Michelle Gonzalez

Agency Representative Healthy Mothers, Healthy Babies Coalition of Palm Beach County

#### Eva Greene

Emerging Leaders Chair RSM

#### **Tony Hunter**

The McClatchy Company

#### Arthur Menor. Esa.

Shutts & Bowen LLP

#### **Keith Oswald**

The School District of Palm Beach County

#### **Ana Perera**

Bank of America Merrill Lynch

#### Gina Sabean

CIBC Private Wealth US

#### **Geeta Singh**

Women United Chair Seacoast

#### **Allison Taylor**

Audit Committee Chair Deloitte

#### **Robert vanGiessen**

Pratt & Whitney, A Raytheon Technologies Company

#### **Chandler Williamson**

TCG. LLC

BOARD of Directors



**Christopher Chase**Campaign Cabinet Chair

### Our 50 MOST GENEROUS CAMPAIGNS

Under the leadership of Campaign Cabinet Chair Christopher Chase, our workplace campaigns are increasing our forward momentum, raising more than \$8 million in 2021-22. Workplace campaigns not only allow us to serve our community by addressing the most critical needs, but also give us the ability to create sustainable solutions to help our neighbors move from surviving to thriving.

Publix Super Markets & Publix Super Market
Charities
NextEra Energy / Florida Power & Light Company
Palm Beach County Government Employees
Bank of America Merrill Lynch
NCCI
Costco Wholesale
Pratt & Whitney,
A Raytheon Technologies Company
EY
UPS
BMO Financial Group

Enterprise Holdings
Raymond James & Associates
The School District of Palm Beach County
Johnson Controls
Caring for Postal Families, Inc.
AT&T
PNC Bank
United Way of Palm Beach County Employees
Deloitte
Welltower Inc.
Truist Financial Corporation
Shutts & Bowen LLP

McClatchy Seacoast National Bank Palm Beach County Sheriff's Office Florida Crystals Corporation Children's Services Council of Palm Beach County First Horizon Bank FedFx® **Exelon Corporation** Comerica Bank **Target Stores** Adopt-A-Family of the Palm Beaches, Inc. Wells Fargo Children's Healthcare Charity, Inc. Fifth Third Bank Aerojet Rocketdyne Lockheed Martin RI I Insurance Berkowitz Pollack Brant Advisors Regency Centers Macy's Legal Aid Society of Palm Beach County Florida Blue Gunster Law Firm StevenDouglas The Lord's Place, Inc.

TD Bank



### Our Top 10 GRANTS RECEIVED

In 2021-2022, a remarkable \$4.6 million in grant funding was generously awarded by our top 10 grant funders across a diverse range of crucial causes, including hunger relief, mentoring, VITA (Volunteer Income Tax Assistance), disaster relief, and more. These dedicated organizations have played a pivotal role in supporting United Way of Palm Beach County's mission.

\$3,397,677	Children's Services Council of Palm Beach County
\$621,000	Palm Beach County Youth Services
\$225,000	Jim Moran Foundation
\$147,000	Internal Revenue Service
\$73,904	Palm Beach County Community Services
\$55,000	Wells Fargo
\$50,000	Johnson Scholarship
\$26,700	Batchelor Foundation
\$13,000	United Way Worldwide
\$10,000	Florida Blue







# Celebrate the Impact WE'RE MAKING IN OUR COMMUNITY!



We fund more than 110 programs and initiatives, serving 1 in 5 Palm Beach County residents.



**Mentor Matches** 

**92%**Youth developed life skills



**Graduate & Thrive** 

99% Youth graduated from high school



**Access to Care** 

**J2%**Individuals experienced improved health outcomes

### **Helping Youth Succeed**

United Way funded programs facilitate quality mentoring relationships, promote academic achievement, and prepare youth for employment and post-secondary education.

Funded Programs and Initiatives: 46 | Clients Served: 11,209



### **Stabilizing Families**

United Way funded programs support employment for adults with disabilities, provide financial coaching, teach nutrition education, distribute food, and provide housing stabilization for individuals and families.

Funded Programs and Initiatives: 35 | Clients Served: 160,067



### **Empowering Healthy Lives**

United Way funded programs enroll residents in health care benefits, promote health and wellness, provide primary and mental health care, and offer out-of-school activities, respite care, and medically necessary equipment to children with special needs.

Funded Programs and Initiatives: 22 | Clients Served: 18,236





12,792,712 Meals were distributed



**Special Needs** 

100% Children with special needs developed life skills



**Financial Stability** 

\$12.5M

Tax refunds returned to hard working families through Taxes Filed Free campaign



**Housing & Homelessness** 

93% Households remained stably housed

### FINANCIAL STATEMENT

Statements of Financial Position • October 1, 2021 - September 30, 2022

	2022	2021
Total current assets	\$2,708,967	\$1,917,974
Total non-current assets	21,910,225	26,598,325
Total assets	\$24,619,192	\$28,516,299
Total current liabilities	\$5,610,043	\$4,486,276
Total non-current liabilities	-	-
Total liabilities	5,610,043	4,486,276
Net assets	19,009,149	24,030,023
Total liabilities and net assets	\$24,619,192	\$28,516,299

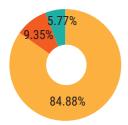
Statements of Activities • Year Ended October 1, 2021 - September 30, 2022

	2022	2021
<b>Contributions and grants</b>	13,564,522	\$29,141,427
Other revenues	718,437	293,655
Gross revenues	14,282,959	29,435,082
Program costs	13,279,731	18,118,492
Fundraising costs	1,463,589	1,310,147
Management and general costs	902,370	775,958
Total expenses	15,645,690	20,204,597
Change in net assets	(1,362,731)	9,230,485
Net unrealized gains (losses)	(3,658,143)	2,535,304
Net assets, beginning of year	24,030,023	12,264,234
Net assets, end of year	\$19,009,149	\$24,030,023

<sup>\*</sup>The financial information presented has been derived from United Way of Palm Beach County's audited financial statements and IRS form 990. An audit was conducted by Daszkal Bolton LLP, who expressed an unqualified opinion. Partner agencies receiving designations from United Way of Palm Beach County's campaign are charged an administration fee based upon amounts received in accordance with United Way Worldwide guidelines.

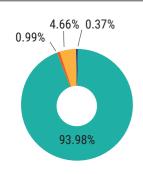
#### 2022

#### **EXPENSES**



- Agency Funding & Program Costs
- Fundraising
- Management & General

#### **REVENUE**



- Campaign Revenue & Grants
- Program Service Revenue
- Investment Earnings
- Other Revenues

#### **ACCREDITATIONS**













### BRETT FRAZEE Tocqueville Society Chair



United Way of Palm Beach County's Tocqueville Society is comprised of leading philanthropists who understand the value of a major investment in our community, especially when leveraged. Tocqueville Society members achieve the goal by giving a minimum of \$10,000 annually and sharing the opportunity to invest among peers and colleagues. The Tocqueville Society is named after French historian Alexis de Tocqueville, who is recognized, celebrated, and immortalized as the true spirit of volunteerism that lives in the hearts of Americans.

#### TOCQUEVILLE SOCIETY CABINET MEMBERS

Arthur Bellis (Retired)
Frank Compiani, CPA, RSM US LLP (Retired)
Steve Demeritt, General Mills (Retired)
Edith Di Francesco, Carrier
George Elmore, Hardrives, Inc.
Donna Glenn, NCCI, Tocqueville Cabinet Chair
Guy Millner (Retired)

TOCQUEVILLE Society

### Our Most GENEROUS DONORS

#### MILLION DOLLAR ROUNDATBLE- \$1M+

Countess Henrietta de Hoernle\*

Mr. and Mrs. Arthur & Sara Jo Kobacker\*

Mr. and Mrs. Harold E. & Mary Ann Perper\*

Mr. John F. Scarpa

Ms. MacKenzie Scott

Mr. and Mrs. Raymond Zimmerman

#### NATIONAL SOCIETY- \$100,000-\$999,999

Mr. James L. Robo and Mrs. Meredith B. Trim

Mr. and Mrs. Paul S. & Leigh Tischler

#### ORDER OF EQUALITY- \$50,000-\$74,999

Anonymous

Mr. Robert M. Beren\*

#### ORDER OF LIBERTY- \$25,000- \$49,999

Anonymous

Bernard & Pamela Barbash Family Foundation

Mr. and Mrs. Stephen R. & Gabriella Demeritt

Mr. and Mrs. George & Mary Giguere

Mr. and Mrs. Lee S. & Jenny Owen

Mrs. Ramona Ann Spears

Mr. & Mrs. Frank E. Walsh. Jr.

Mr. and Mrs. Jack & Diana Weir

#### **ORDER OF INDEPENDENCE- \$15,000-\$24,999**

Anonymous

Anonymous

Mr. and Mrs. William E. & Mary Donnell

Mr. George T. Elmore

Mr. Carv W. Ginter

Mr. and Mrs. Tom A. & Judith Giuffrida

Ms. Martha B. Hartfiel

Mr. and Mrs. Tony & Susan Hunter

Mr. Brinck Lowery

Mr. and Mrs. Stephen C. Moore

\* Deceased



#### **SOCIETY MEMBERS- \$10,000-\$14,999**

Mr. and Mrs. Arthur P. Bellis

Mr. Jonathan Berger

Mr. and Mrs. Gene & Joyce Bolton

Mr. and Mrs. Larry E. Brown

Mrs. Fabiola N. Brumley

Mrs. Deborah Caplan

Mr. and Mrs. Larry & Christine Carsman

Mr. and Mrs. Al R. & Karen Castaldi

Mr. and Mrs. Frank & Marguerite Compiani

Mr. Sean O. Cooper

Mr. and Mrs. Peter D. & Julie F. Cummings

Mr. Anthony Danieli

Ms. Edith Di Francesco

Mrs. Helga Doyle

Mr. and Mrs. Ray & Nancy Faloona

Mr. Alfonso "Alfy" B. Fanjul

Mr. and Mrs. Sidney E. & Madeline Forbes

Mr. and Mrs. Brett & Brijin Frazee

Mr. Barry Garber

Mr. Alan N. Garcia

Mr. Jim Sahnger & Dr. Laurie J. George

Ms. Melanie Sunshine Giorno

Mr. and Mrs. Justin & Donna Glenn

Mr. and Mrs. Kenneth L. & Summer J. Groves

**Gursahaney Family Foundation** 

Mr. and Mrs. Lew & Sherry Hay III

Mr. & Mrs. John Ketchum

Mr. and Mrs. Howard & Kerrie Lance

Mr. and Mrs. H. Irwin\* & Ellen Levy

Mr. & Mrs. Gregory Magreta

Mr. John P. Marasco

Mr. and Mrs. Sergio A. Mariaca

Mr. W. James McNerney, Jr.

Mr. and Mrs. Arthur J. & Suzanne Menor

Mr. and Mrs. Brand & Pamela Mever

Mr. and Mrs. Jack W. Nicklaus

Ms. Heather Nisbeth

Mr. and Mrs. James E. Perrella

Lawrence Sanders Foundation

Mr. and Mrs. Michael & Gannon Schaefer

Mr. Eric Silagy

Dr. Douglas Simon

Mr. John Slyh

Mr. and Mrs. Jeffrey A. Sopshin

Mr. and Mrs. William F. Striebe, Jr.

Mr. & Mrs. Timothy Wilhelmy

The Wilkens Family Foundation

Mr. and Mrs. Del\* & Barbara Williamson







This group offers local early to mid-career professionals access to exclusive events and volunteer projects to connect with other like-minded individuals.





This network of philanthropic leaders strive to engage, empower, and educate likeminded women to strengthen our community.





These local leaders trust in United Way to make the most meaningful impact and produce smart solutions to meet the needs of our community.



# Thank you to these local companies for their valuable volunteer time.

#### **CORPORATE VOLUNTEERISM**

Statistics show that consumers are attracted to companies that are responsive to local needs. Ultimately, focusing attention on social responsibility enhances your business.

United Way of Palm Beach County's Corporate Involvement Program is a resource your company can use to demonstrate social responsibility right here in our community.

Bank of America Merrill Lynch

BDO

Deloitte

**Holland & Knight** 

Humana

**Johnson Controls** 

**Kev Private Bank** 

LexisNexis Risk Solutions

Literacy AmeriCorps

Meet Up Group

NextEra Energy /

Florida Power & Light Company

**NCCI** 

Palm Beach Atlantic University

Palm Beach State College

**PNC** 

**Regency Centers** 

**RSM** 

Sikich

**TBC** Corporation



The Volunteer Center plays an integral role in United Way of Palm Beach County's mission to change lives and shape our community.

Our volunteer program aims to make volunteering easy and flexible to fit everyone's busy schedule. Volunteer opportunities are available for individuals, families, organizations, and corporations.



### The Value of Our Volunteers in 2021-22

\$6.4 million total monetary impact



214,161 volunteer hours



\$29.95

value per unit of time for each volunteer hour

### Connecting People to Critical Resources.



**Trustworthy.** For more than 93 years, United Way of Palm Beach County has served as the trusted local leader, identifying and addressing our community's most critical needs.

**Efficient.** Our team of community investment experts monitor United Way funded programs, ensuring targeted results are achieved. Donors can be assured that their dollars are being put to work in the best way possible, where they are needed the most.

**A Champion.** We fight for those who do not have a voice and support the nonprofits that serve them. By uniting key stakeholders and local leaders, we provide strategic solutions to community challenges.

